

# Beauty consultants

Beauty consultants sell beauty products and help customers choose which ones to buy.

Average salary (a year)



£14,000

£25,000

Starter

Experienced

Typical hours (a week)



38 to 40  
a week

You could work



evenings / weekends  
on a rota

## Different routes to get this job

(check the website for entry requirements)

- a college course
- an apprenticeship
- working towards this role
- applying directly

## Skills and knowledge

You'll need:

- customer service skills
- excellent verbal communication skills
- the ability to work well with others
- patience and the ability to remain calm in stressful situations
- to be thorough and pay attention to detail
- persuading and negotiating skills
- active listening skills
- the ability to sell products and services
- to be able to carry out basic tasks on a computer or hand-held device

## Day-to-day tasks

In this role you'll:

- talk to customers and recommend the best products for them
- give advice on how to use and apply products
- meet sales targets
- keep up to date with new product ranges
- monitor stock levels and re-order items
- keep customer and product records
- handle cash and card payments

Regularly check Teams channel "[Careers advice for students](#)"